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**Exam** : **00M-656**

**Title** : ICS SmartCloud for Social  
Business Sales Mastery Test v1

**Vendor** : IBM

**Version** : DEMO

NO.1 In which of these situations would the ROI Calculator be used?

- A. To calculate the costs and benefits of moving to SmartCloud for Social Business
- B. To calculate the per mailbox cost of Lotus Notes
- C. To calculate the cost savings of running Domino on Linux
- D. None of the above

**Answer:** A

NO.2 Which of the following is required to migrate a customer to SmartCloud Notes?

- A. The partner must have a technical certification to conduct a migration.
- B. The customer must be using Domino 8.0 or higher
- C. It is not possible for a partner to migrate customer mailbox data
- D. Less than 12GB of total mailbox data to be migrated

**Answer:** A

NO.3 Which of the following is NOT a feature of SmartCloud Notes?

- A. Domino email in the cloud
- B. Hosted custom Domino apps
- C. Instant messaging
- D. 25GB mailbox size

**Answer:** B

Reference: <http://www.chooseportal.com/services-and-solutions/technology-solutions/socialbusiness/smartcloud-notes/>

NO.4 How are renewals handled at the end of the subscription term for IBM SaaS parts?

- A. The business partner needs to ask the customer to sign a new subscription contract
- B. IBM SaaS parts auto-renew so the customer does not need to do anything
- C. The customer must explicitly renew to avoid data loss
- D. The customer's service is suspended until they inform IBM that they wish to renew.

**Answer:** B

NO.5 When an order is placed, the seller must provide what additional information before the order can be provisioned?

- A. A mobile phone number
- B. A secondary credit card in case the customer forgets to pay their bill
- C. A SmartCloud Admin Form that lists key provisioning data such as the email address of the customer's organization administrator.
- D. A customer reference

**Answer:** C